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Fitch Downgrades Volcan to 'CCC-'

Fitch Ratings - New York - 02 Feb 2024: Fitch Ratings has downgraded Volcan Compania Minera S.A.A.'s Long-Term Foreign and Local Currency Issuer Default Ratings (IDRs) to 'CCC-' from 'B-', as well as its senior unsecured notes due in 2026 to 'CCC-/RR4' from 'B-/RR4' and removed them from Rating Watch Negative (RWN).

The multiple notch downgrade to 'CCC-' reflects Fitch assessment that a default like process is likely, because Volcan has failed to reasonably address its refinancing needs and liquidity issues since being placed on Rating Watch Negative (Oct. 4, 2023), ahead of its first installment in late April 2024, despite having conducted a number of processes. Asset sales or prepayments previously considered did not come to fruition or did not scale according to previous Fitch expectations. FCF generation is strained by low zinc prices, amid efforts to tackle high costs and rationalize capex.

Key Rating Drivers

Looming Liquidity Crisis: Volcan faces upcoming debt maturities in 2024, 2025 and 2026 with a weak cash position, pressured FCF generation and dwindling financing or refinancing options. Maturities start in 2Q24 with quarterly amortizations which total USD105 million in 2024, increase to USD135 million in 2025 and USD160 million in 2026 when the USD400 million bank syndicate loan matures. The USD365 million of bonds mature in 2026. As of Sept. 30, 2023, Volcan had USD55 million of cash. The revolving credit facility of USD50 million was not renewed.

Few Refinancing Options: Fitch believes Volcan has limited refinancing options after it has failed to execute on its asset sales plans within the expected timeframe. Fitch is not assuming asset sales in its rating case, but Volcan continues to consider divestitures from non-core assets and other sources of cash to avoid having to restructure its debt or launch a distressed debt exchange (DDE), under Fitch criteria. Assets considered to be sold include its hydro power plants and its stake in a Chilean cement producer. Volcan signed concentrates sale prepayment agreements for up to USD25 million. Additional offtake agreements could be negotiated. Yet, this process has failed to meet previous amounts and timeframe expectations.

Governance Concerns: Fitch believes the shareholder dispute has expedited its current situation and has resulted in its inability to address its refinancing needs. It appears at the moment, disputes amongst shareholders have subsided, but it can further complicate and limit the company's options and decisions going forward.

Volcan's majority shareholder, Glencore, controls 55% of voting shares (22% economic stake) and its minorities are Peruvian Pension Funds (51% of economic stake), and the De Romana and Letts families (20% of voting shares).

Negative FCF: Fitch forecasts Volcan's EBITDA at USD260 million in 2024. Capex are expected to be USD215 million in 2024 below previous expectations of USD250 million as investments in the Romina expansion in Alpamarca are postponed into 2025. Volcan's FCF after capex and no dividends is expected to remain negative by USD25 million in 2024 and by USD200 million in 2025 as a result of larger capex disbursements and continued zinc price weakness.

Operating Difficulties: Zinc prices remain depressed at about USD2,500/MT due to expected market surpluses despite global mine cutbacks. Volcan streamlines operations and postpones an expansion project one year to tackle short mine lives of about five years. Cost containment strategies are slowly delivering. Volcan's weighted average all-in sustaining zinc cost of USD1,938/MT Zinc improved to third quartile according to metals consultancy CRU. The unit cost in 2023 is expected to be 12% higher than in 2019.

ESG - Governance Structure: Volcan Compania Minera S.A.A.'s dynamics between its shareholders, Glencore and minority shareholders, such as Picasso and Letts family, that impact their ability to address the company's capitalization needs.

Derivation Summary

Volcan's production of base and precious metals diversification is higher than that of peers Ero Copper Corp. (B/Stable), Aris Mining Corp. (B+/Stable), Nexa Resources S.A. (BBB-/Stable), and Minsur S.A. (BBB-/Stable), similar to that of Compania de Minas Buenaventura SAA (BB-/Stable), but lower than that of Industrias Penoles SAB de CV (BBB/Stable). Volcan operates in one country (Peru), like Buenaventura, or Penoles (Mexico), Ero (Brazil) and Aris (Colombia) whereas Nexa and Minsur have diversified into Peru and Brazil.

Volcan's scale of operations is higher than that of Ero and Aris, similar to that of Buenaventura, but lower than that of Nexa Resources and Minsur, and considerably smaller than that of higher-rated miner Penoles.

Fitch projects that Volcan will have a weaker capital structure and liquidity than these peers. Liquidity needs are much more pressing than those of Buenaventura, Aris or Ero.

Volcan's cost position in the third quartile of the zinc all-in sustaining costs is better than that of Buenaventura's fourth quartile in the gold curve, similar to that of Aris Mining's third in gold and worse than Ero Copper's second in copper.

Volcan's consolidated life of mine of five years of reserves is also on the lower end, and is comparable with that of Buenaventura (without Cerro Verde) or Aris Mining's seven or more years but lower than Ero's 17 years.

Key Assumptions

--Average zinc price of USD2,500/tonne in 2024, USD2,300/tonne in 2025 and USD2,200/tonne in 2026;

--Average silver price of USD22.50/oz in 2024, USD20/oz in 2025, and USD18.75/oz in 2026;

- Capex of USD215 million, USD290 million and USD190 million in 2024, 2025, and 2026;
- Zinc output of 260,000 MT, 244,000 MT and 232,000 MT in 2024, 2025 and 2026;
- Silver output of 12.0 million oz, 11.6 million oz, and 11.5 million oz in 2024, 2025, and 2026;
- Yauli's zinc and silver production rise 8% and 6%, respectively, in 2024. Fitch expects Yauli to contribute 64% of revenues in 2024;
- Romina is expected to achieve full production in late 2026. Fitch expects the resulting Alpamarca, with the Romina expansion, to contribute 10% of revenues in 2027.

Recovery Analysis

The recovery analysis assumes Volcan would be reorganized as a going-concern in bankruptcy rather than liquidated. We assumed a 10% administrative claim. Volcan's going-concern EBITDA assumption is based on zinc at USD2,500/ton and USD2,300/ton in 2024 and 2025, respectively. The going-concern EBITDA estimate reflects Fitch's view of a sustainable, post-reorganization EBITDA level upon which we base the enterprise valuation in a low zinc price environment.

An enterprise valuation multiple of 5x EBITDA is applied to the going-concern EBITDA to calculate a post-reorganization enterprise value (EV). The choice of this multiple considered the following factors: the historical bankruptcy case study exit multiples for peer companies were 4.0x-6.0x.

Fitch applies a waterfall analysis to the post-default EV based on the relative claims of the debt in the capital structure. The debt waterfall assumptions consider the company's total debt. These assumptions result in a recovery rate for the unsecured debt within the 'RR1' range, but due to the soft cap of Brazil at 'RR4', Volcan's senior unsecured is rated at 'CCC-'/ 'RR4'.

RATING SENSITIVITIES

Factors that could, individually or collectively, lead to positive rating action/upgrade:

--An upgrade is unlikely until the company addresses the refinancing of its credit syndicate and 2026 bond.

Factors that could, individually or collectively, lead to negative rating action/downgrade:

--Failure to address its refinancing needs and/or launching of a coercive debt exchange or announcing a debt restructuring;

--Negative FCF over the rating horizon.

Liquidity and Debt Structure

Pressured Liquidity: Volcan had USD55 million of readily available cash and equivalents on Sept. 30, 2023 and about USD785 million in total debt. Volcan's outstanding USD365 million of bonds mature in

2026. Its USD400 million syndicate loan matures in 2026 with payments starting in 2024. Maturities consist of three USD35 million quarterly amortizations starting in 2Q24 totaling USD105 million of a bank syndicate.

Volcan's liquidity position is pressed to finance capex for Romina and to refinance the approximately USD105 million and USD137 million 2024 and 2025 installments of its syndicate loan. Fitch does not expect that the USD50 million RCF lost in November 2023 would be replaced in the near term.

Issuer Profile

Volcan is a polymetallic mining company with a third quartile cost position on the global zinc cost curve per CRU. It has a track record over 75 years of operating in Peru. Volcan is diversified into the base metals zinc and lead and the precious metal silver.

REFERENCES FOR SUBSTANTIALLY MATERIAL SOURCE CITED AS KEY DRIVER OF RATING

The principal sources of information used in the analysis are described in the Applicable Criteria.

ESG Considerations

Volcan Compania Minera S.A.A. has an ESG Relevance Score of '5' for Governance Structure due to the dynamics between its shareholders, Glencore and minority shareholders, such as Picasso and Letts family, that impact their ability to address the company's capitalization needs.

Volcan Compania Minera S.A.A. has an ESG Relevance Score of '4' for Management Strategy due to ongoing governance concerns, which have impaired management's ability to execute on its strategy, which has a negative impact on the credit profile, and is relevant to the ratings in conjunction with other factors.

Volcan Compania Minera S.A.A. has an ESG Relevance Score of '4' for Waste & Hazardous Materials Management; Ecological Impacts due to its zinc concentrate leak. In June 2022, a truck careened off the road spilling 30 tonnes of zinc concentrates in the Chillón river. This has a negative impact on the credit profile, and is relevant to the rating[s] in conjunction with other factors.

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores, visit <https://www.fitchratings.com/topics/esg/products#esg-relevance-scores>.

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Rating Actions

ENTITY/DEBT	RATING		RECOVERY	PRIOR	
Volcan Compania Minera S.A.A.	LT IDR	CCC-	Downgrade	B-	
	LC LT IDR	CCC-	Downgrade	B-	
• senior unsecured	LT	CCC-	Downgrade	RR4	B-

RATINGS KEY OUTLOOK WATCH

POSITIVE		
NEGATIVE		
EVOLVING		
STABLE		

Applicable Criteria

[Corporate Rating Criteria \(pub.03 Nov 2023\) \(including rating assumption sensitivity\)](#)

Applicable Models

Numbers in parentheses accompanying applicable model(s) contain hyperlinks to criteria providing description of model(s).

Corporate Monitoring & Forecasting Model (COMFORT Model), v8.1.0 [\(1\)](#)

Additional Disclosures

[Solicitation Status](#)

Endorsement Status

Volcan Compania Minera S.A.A. EU Endorsed, UK Endorsed

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